

OFFICE IT-PARTNER:

NORMAN'S E-MAIL FILTER  
SIMPLIFIES AND SAFEGUARDS  
OUR CUSTOMERS' E-MAIL



*"With the aid of Norman Email Protection, Office IT-Partner can offer its customers effective and anxiety-free e-mail protection. "Norman also gives us the possibility of offering protection under our own name, which both protects the customers and strengthens our brand," says Kjell Gabrielsson, moln.net manager at Office IT-Partner, Västerås*

What all Office IT-Partner's customers have in common is that they are looking for as efficient and worry-free IT environment as possible.

Office IT-Partner is an independent IT provider chain with outlets in most of the larger towns in Sweden and provides IT services to all kinds of businesses, from one-man operations to major groups.

Because their customers are looking for a worry-free IT-environment,

they have chosen Office IT-Partner's cloud-based e-mail services, in which operation and protection of the e-mail services is done over the network. In Västerås and many other Office IT-Partner offices, Norman Email Protection has been chosen to filter e-mail traffic to and from the customers.

That Norman would be chosen as supplier was not self-evident to begin with. When you look at the market it appears that many suppliers offer good protection. But Norman's solution stood out from the crowd on many points. For example, Norman offered the only example that could be "rebranded" with Office IT-Partner's own trade mark.

"It is important for us to offer e-mail protection under our own name. Our customers are looking for a worry-free IT environment. They want to concentrate on their own businesses and not have yet another technical provider to keep track of," says Kjell Gabriellsson, head of the cloud-based network at Office IT-Partner in Västerås.

Being able to use its own trademark means that the IT provider can create its own unified interface with its customers that can be maintained when new versions are installed or

when security reports are generated, which lessens technical stress in itself. An advantage of placing e-mail protection with the IT provider is that it functions as a storage solution. If an accident occurs, Norman Email Protection buffers all e-mail traffic, so that it can be collected when the system is restored.

Office IT-Partner operates most of its customers' e-mail filters. But some have chosen to install the protection on their own servers.

*"For those who wish, it is easy to install the system themselves."*

"Unlike other solutions, the installation is in Swedish, just like Norman's other support; in practice this not only simplifies things but also improves security," concludes Kjell Gabriellsson. ●

## OFFICE IT-PARTNER

### FACTS ABOUT OFFICE

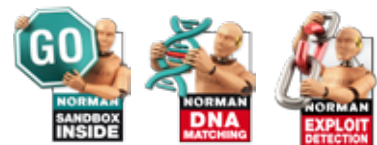
#### IT-PARTNER

Office IT-Partner is a nationwide IT provider chain with 350 employees in about thirty locally-owned offices all over the country. All Office IT-Partner's offices have certified specialist expertise in the focus areas Virtualisation and Data Storage, System Management and Operation and Hosting. Office IT-Partner is an active IT partner, which develops and supports the customer's business with the aid of IT solutions.



#### ABOUT NORMAN EMAIL PROTECTION

- Support for PGP encryption.
- Nine layer perimeter defence.
- Powerful SCA antispam engine.
- Fully developed antivirus function with Norman SandBox®, Norman Exploit Detection and Norman DNA Matching.
- Attachment filtering.
- Network and user-based quarantine reporting.



Norman ASA is a world leading company within the field of data security, internet protection and analysis tools. Through its SandBox technology Norman offers a unique and proactive protection unlike any other competitor. While focusing on its proactive antivirus technology, the company has formed alliances which enable Norman to offer a complete range of data security services. Norman was established in 1984 and is headquartered in Norway with continental Europe, UK and US as its main markets.

# NORMAN®